



HDI Global SE Canada Branch

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We are here for you in Toronto.



Cyber Underwriter

Functional Area:	Cyber Underwriting
Employment Type:	Full-time
Education:	Bachelor's Degree or equivalent
Experience:	3+ years of cyber underwriting experience
Location:	Toronto, Canada
Travel:	As required

About HDI

HDI Global SE is a member of the Talanx group. Having a gross written premium of EUR 53.4 billion (2022) and 32.3 billion (2023 First 9 months) and including 23,000+ employees, Talanx is one of the major European insurance groups. The Group operates as a multi-brand provider with a focus on B2B insurance in over 175 countries around the world. Financial strength ratings: AM Best A+ (Stable), Standard & Poors A+ (Outlook Stable).

We offer our employees all of the advantages of an international company by providing an exceptional, modern working environment that constantly challenges and rewards. We promote high levels of internal and external communication and concentrate on achieving our goals through teamwork. We offer you the opportunity to contribute your own ideas and actively become involved in shaping the future of our company.

Due to our company's continued growth and expansion, we are now hiring for the following position.

Position Description

We are currently seeking a candidate to join our growing team in Canada as a Cyber Underwriter. Reporting to the Head of Casualty, the successful candidate will have strong analytical and problem-solving abilities in addition to good negotiation and communication skills.

- Producing and underwriting profitable new and renewal Cyber business within the framework of our underwriting guidelines.
- Liaising and working with Home Office Cyber Risk Analysis professionals and our Home Office Cyber underwriting team, attending internal Line of Business (LOB)

calls and training sessions, attending in-person Cyber underwriting meetings as required.

- Providing superior service to our brokers and clients at all stages of the underwriting process.
- Developing new and maintaining existing broker relationships in support of business and growth objectives.
- Staying current with marketplace, pricing trends, and cyber wordings to ensure HDI remains competitive in the cyber space.
- Customer-focused approach in developing customized solutions for our clients.
- Ensuring proper file documentation and the accuracy of policy documents.
- Conducting broker and client presentations and marketing activities to encourage Cyber business flow.
- Enhancing our brand visibility by participating in industry events, socials, conferences etc.

Your Qualifications

- Entrepreneurial and self-motivated.
- 3+ years of work experience in underwriting Cyber risks and a willingness to learn.
- Well established network of broker and client contacts in the cyber business space.
- Solid technical knowledge of cyber industry wordings and underwriting methods.
- Excellent time management skills and ability to multi-task.
- Completion of or actively pursuing insurance courses would be an asset.
- Completion of Bachelor's degree or equivalent would be an asset.
- Proficient in Use of Microsoft Office products (Excel, Word & Outlook).
- Excellent oral and written English communication skills.
- Working knowledge of German and/or French considered an asset.
- Ability to work efficiently and independently in a fast-paced team environment.

If you are team-oriented, dynamic, entrepreneurial and ready to take on new challenges, please contact us since we would like to hear from you!

To apply for this position, please forward your resume to: kirsten.johnson@hdi.global.

HDI Global SE Canada welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.

We thank all candidates for their interest in HDI Global SE Canada Branch, however, please note that only those selected for interviews will be contacted.