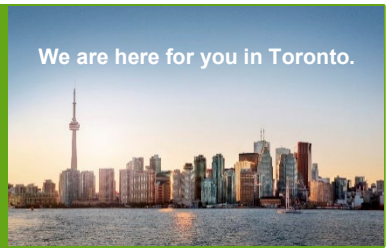
HDI Global SE Canada Branch
www.hdi.global



Senior Marine Underwriter

Functional Area:	Marine Underwriting
Employment Type:	Full-time
Education:	Bachelor's Degree or equivalent
Experience:	5+ years of marine underwriting experience
Location:	Vancouver, Canada
Travel:	As required

About HDI

HDI Global SE is a member of the Talanx group. Having a gross written premium of EUR 53.4 billion (2022) and 32.3 billion (2023 First 9 months) and including 23,000+ employees, Talanx is one of the major European insurance groups. The Group operates as a multi-brand provider with a focus on B2B insurance in over 175 countries around the world. Financial strength ratings: AM Best A+ (Stable), Standard & Poors A+ (Outlook Stable).

We offer our employees all of the advantages of an international company by providing an exceptional, modern working environment that constantly challenges and rewards. We promote high levels of internal and external communication and concentrate on achieving our goals through teamwork. We offer you the opportunity to contribute your own ideas and actively become involved in shaping the future of our company.

Due to our company's continued growth and expansion, we are now hiring for the following position.

Position Description

We are currently seeking a candidate to join our growing team in Canada as a Senior Marine Underwriter. Reporting to the Executive Marine Underwriter, the successful candidate will have strong analytical and problem-solving abilities in addition to good negotiation and communication skills. Experience in marine underwriting is required.

- Producing and underwriting profitable new and renewal business within the framework of our underwriting guidelines.
- Achieving new business targets.

- Providing superior service to our brokers and clients at all stages of the underwriting process.
- Developing new and maintaining existing broker relationships in support of business objectives.
- Co-ordinate with our Marine department in Toronto to develop a comprehensive business plan and marketing strategy for the B.C. region.
- Customer focused approach in developing customized solutions for our clients.
- Ability to process new and renewal business on a timely basis
- Ensuring proper file structure and accuracy of policy documents.
- Conducting broker and client presentations for business flow.
- Enhancing our brand visibility by participating in industry events, socials, conferences etc.

Your Qualifications

- Entrepreneurial and self-motivated.
- 5+ years of underwriting experience in marine risks and a willingness to learn.
- Solid technical knowledge of marine wordings and underwriting methods.
- Superior portfolio management skills. Strong analytical skills.
- Excellent time management skills and ability to multi-task.
- Completion of or actively pursuing insurance courses would be an asset.
- Completion of Bachelor's degree or equivalent is an asset.
- Proficient in use of Microsoft Office products (Excel, Word & Outlook).
- Excellent oral and written English communication skills.
- Working knowledge of French and/or German would be considered an asset.
- Occasional travel to key markets is expected.
- Ability to work efficiently and independently in a fast-paced team environment.

If you are team-oriented, dynamic, entrepreneurial and ready to take on new challenges, please contact us since we would like to hear from you!

To apply for this position, please forward your resume to: *kirsten.johnson@hdi.global*.

HDI Global SE Canada welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.

We thank all candidates for their interest in HDI Global SE Canada Branch, however, please note that only those selected for interviews will be contacted.