

# INTERNATIONAL PROGRAMMES

General operating principles and benefits at a glance.



## Going Global.

International activities are becoming “business as usual” for more and more companies. At the same time, the complexity of corporate risks abroad is increasing. For instance, business processes in areas such as development, production, sales and service increasingly operate on the basis of different legal systems. Accordingly, there is also an increase in compliance requirements that companies have to meet – also in terms of insurance cover.

International programmes offer the right solutions. The most beneficial of these is a centrally coordinated International Programme (IP) consisting of local policies for every foreign entity, supplemented/complimented by the “Master Cover” from the parent company (see chart below).

### Added value for locations abroad and parent company

#### This setup opens up benefits for locations abroad...

- Local policies are designed to meet local legal and regulatory requirements.
- Local cover requirements and compulsory insurances are taken into account.
- Claims handling considers local legal requirements.
- Compliance with local tax and supervisory regulations is ensured.
- Local contact for any questions related to the local policy.

#### Expert’s advice

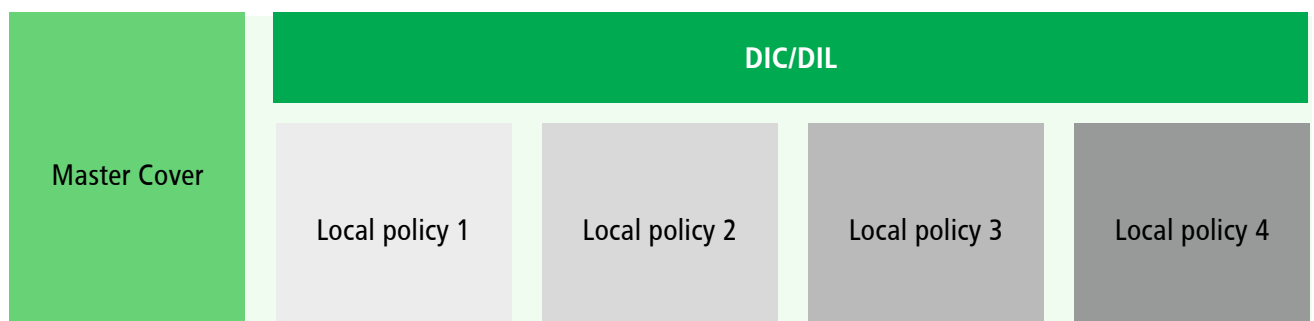
#### Use international expertise

The installation of International Programmes (IP) in global companies is absolutely necessary and professional IP handling is a prerequisite. All involved parties – risk consulting, contract and claims management – need to be organized efficiently. The procedure and operation of the international network of your IP provider should be made completely transparent to you. This is the only way to assess the international expertise of an IP provider to manage your needs worldwide.

#### ... and for the parent company.

- Insurance standards from the parent company are taken into account.
- The International Programme and claims handling are steered centrally.
- Single point of contact available for all questions related to the International Programme.

### Structure of an International Programme



## Complete insurance cover according to country-specific requirements

HDI's approach is – as far as legally possible – the sound and complete combination of local policies, aligned with a master policy from the parent company including DIC/DIL cover. This cross-border insurance cover can be provided in nearly all lines of business – in the entire European Economic Area (EEA); such cross-border insurance can be offered directly out of Germany or any other EU-Member State in the master policy (Freedom of Services cover).

The situation is different in other countries having restrictions or strict bans on providing insurance cover from abroad, e.g. China, Brazil or Switzerland (non-admitted-not-allowed). In these countries, foreign insurers can either offer their services only under particular conditions or only via local resident insurers. This regulation also has an impact on local claims settlement from abroad. In the event of violations of local supervisory law, the policy can be declared null and void and fines or even imprisonment for both insurer and policyholder might be imposed.

### More safety

- Country-specific supervisory and tax regulations are considered by sound international programmes. This includes the correct declaration and payment of local taxes.
- Local compulsory insurances as required in certain countries, such as e.g. terrorism and natural catastrophe cover, are taken into account when issuing the local policies. The same applies to the consideration of insurance pools such as "CatNat/Gareat" in France or "Consortio" in Spain.

### More Service

- HDI offers International Programmes in nearly all lines of business. In addition to the traditional liability and property (incl. business interruption) lines, also marine, group accident, motor, legal expenses, D&O, cyber and engineering exposures can be covered and handled worldwide.
- Project-related cover or extensions of cover such as CAR/EAR can be offered via local policies from HDI entities or network partners.
- The local HDI branches are enabled to issue, for example, insurance certificates for marine or coverage confirmations of general nature that are frequently required as proof of insurance from local sources.
- The web-based reporting tool "IP-Web" provides an overview of all insured international risks, anytime and anywhere. This warrants global transparency.

**HDI Global SE**  
HDI-Platz 1  
30659 Hannover  
Germany  
[www.hdi.global](http://www.hdi.global)

## Questions and answers

### What is an international programme (IP)?

An IP is an international insurance solution which warrants central control of domestic and international risks of a globally operating company.

### What does an IP include?

An essential and integral part of an IP is a master policy with DIC/DIL function plus local policies. Policies on the basis of Freedom of Services (FOS) within the EEA can be also considered.

### What is a master cover?

The master cover is established in the country of the parent company and provides uniform cover for the parent company and all its subsidiaries and affiliated companies worldwide.

### What does DIC/DIL cover mean?

DIC/DIL means Difference in Conditions / Difference in Limits. The master policy provides cover in the event that the insurance cover in the local policies is not sufficient.

## At a glance

- Fulfilment of compliance requirements by taking country-specific regulations into account
- Risk-adequate insurance cover for the entire company worldwide with central transparency and steering by the parent company
- Consideration of local legal regulations (supervisory and tax law) and company-specific particularities
- Support of the respective local subsidiaries/entities by local contacts
- One single point of contact for the parent company

### List of abbreviations

FOS = Freedom of Services  
DIC = Difference in Conditions  
DIL = Difference in Limits  
BI = Business Interruption